

Prospective buyers want to envision themselves living in your home. Removing your personal effects will help them mentally move in. Creating a clean, clutter-free environment will help sell your home.



Exterior and Grounds

Picture Perfect

- ☐ Mow lawn, trim shrubs
- ☐ Sweep walkways
- ☐ Pick up sticks, leaves
- ☐ Remove cars from driveway
- ☐ Hide trash cans
- ☐ Put toys, bicycles away
- ☐ Store seasonal decor
- ☐ Stow garden tools, supplies
- ☐ Remove garden hose, caddy
- ☐ Straighten deck furniture
- ☐ Clean pool area

Extra Perfect

- ☐ Fill planters with flowers
- ☐ Add a colorful flag
- ☐ Spread fresh mulch

Inside the House

Picture Perfect

- ☐ Remove all visible clutter
- ☐ Open shades, blinds
- ☐ Wash windows, glass doors
- ☐ Replace burnt light bulbs
- ☐ Empty wastebaskets
- ☐ Hide pet dishes, toys, beds
- ☐ Turn all lights on
- ☐ Vacuum carpets
- ☐ Sweep hard floors
- ☐ Turn off televisions
- ☐ Remove newspapers, mail
- ☐ Display attractive books
- ☐ Minimize knick-knacks
- ☐ Remove personal photos



The Kitchen

Picture Perfect

- ☐ Remove art from refrigerator
- ☐ Store food in cabinets
- ☐ De-clutter counters, stove
- ☐ Stow small appliances
- ☐ Hide soaps, cleaning items
- ☐ Hide dish towels, sponges
- ☐ Clear sink of dishes
- ☐ Put away draining racks
- ☐ Organize open shelves

Extra Perfect

- ☐ Place fruit bowl on counter
- ☐ Display fresh pastries

The Bedrooms

Picture Perfect

- ☐ Make the beds
- ☐ Arrange decorative pillows
- ☐ Put away clothing, shoes
- ☐ Clean under the bed
- ☐ Clear surfaces of clutter

The Dining Room

Picture Perfect

- ☐ Straighten dining chairs
- ☐ Add centerpiece, candles

Extra Perfect

- ☐ Set the table for dinner
- ☐ Add a vase of flowers
- ☐ Add a bottle of wine, glasses



The Bathroom

Picture Perfect

- ☐ Make the bathroom sparkle
- ☐ Hang fresh towels
- ☐ Clear counters of toiletries
- ☐ Clean mirrors
- ☐ Close toilet lid